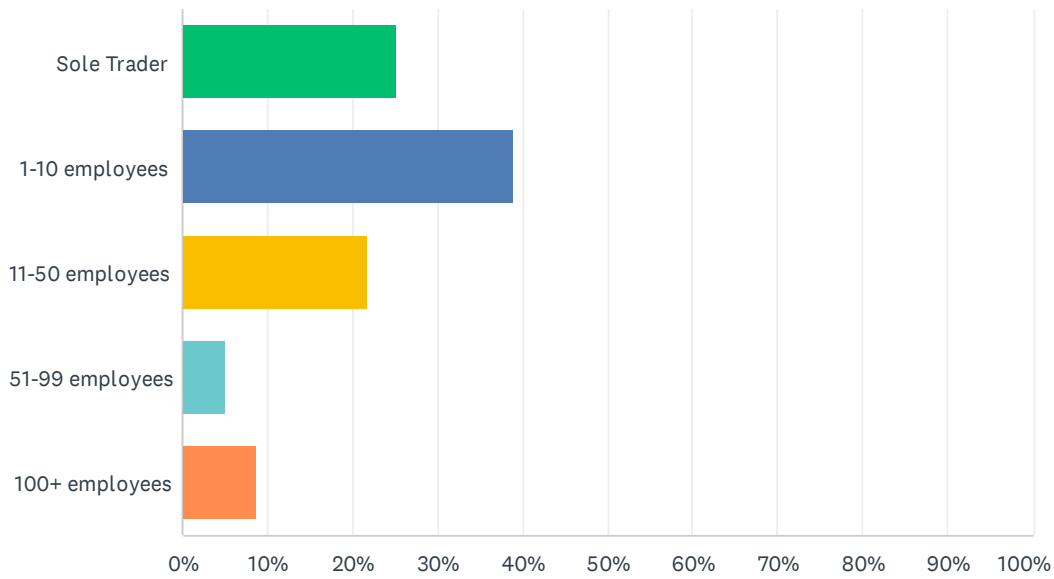
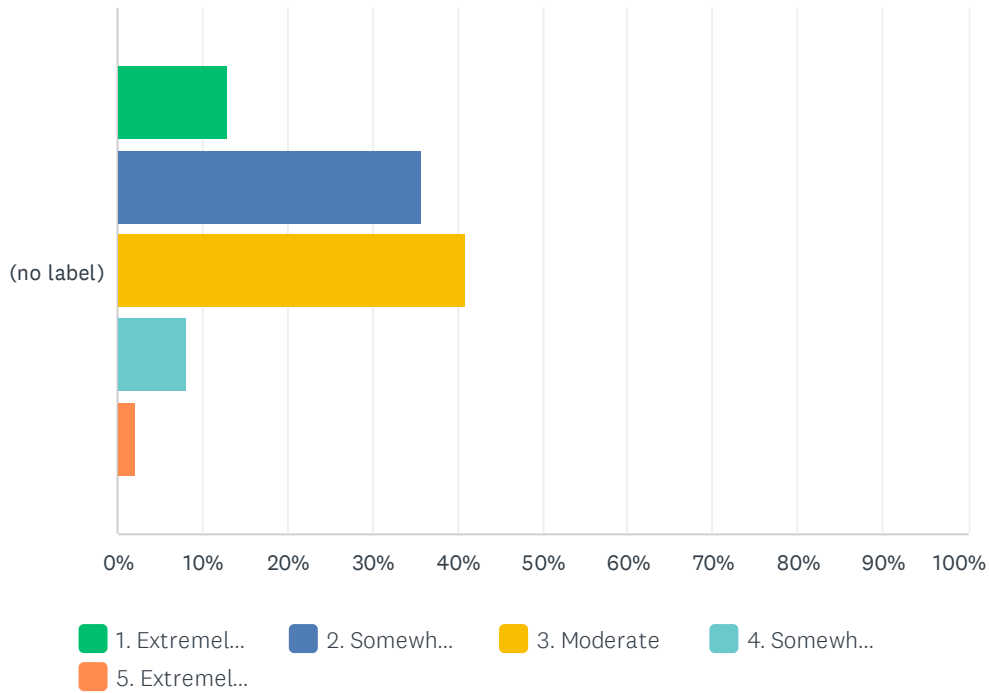


## Q1 Please indicate the number of employees within your business



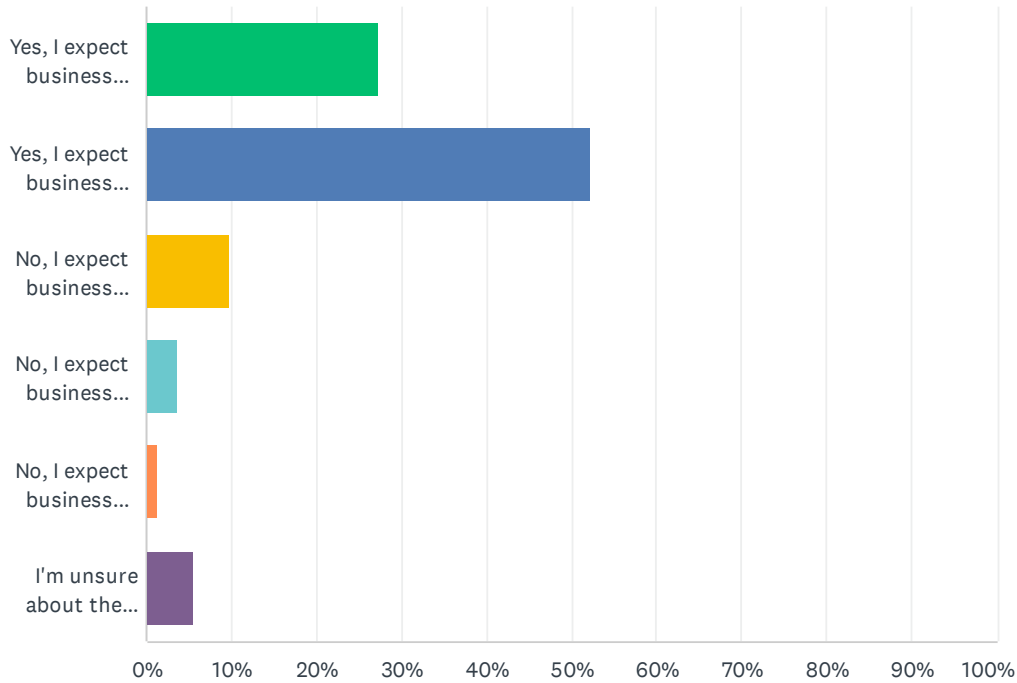
ANSWER CHOICES	RESPONSES
Sole Trader	25.21%
1-10 employees	39.09%
11-50 employees	21.81%
51-99 employees	5.10%
100+ employees	8.78%

## Q2 How do you rate the overall level of business confidence in New Zealand right now?



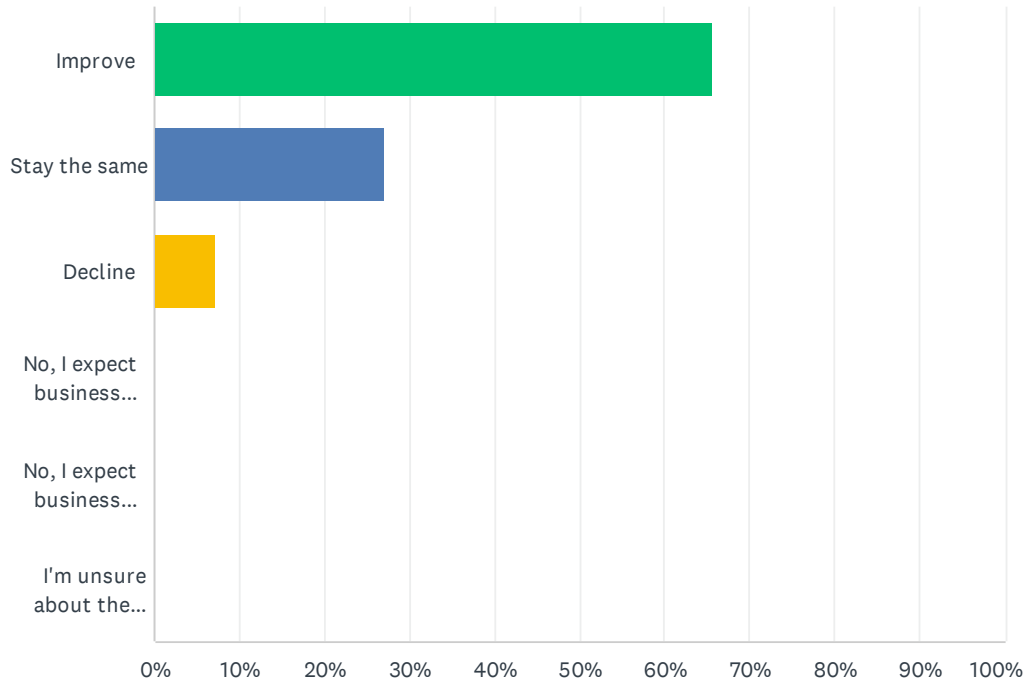
	1. EXTREMELY LOW	2. SOMEWHAT LOW	3. MODERATE	4. SOMEWHAT HIGH	5. EXTREMELY HIGH		
(no label)	12.95%	35.84%	40.96%	8.13%	2.11%		

### Q3 Following the outcome of the General Election, do you expect any change in the business confidence level in New Zealand compared to your response in Question 2



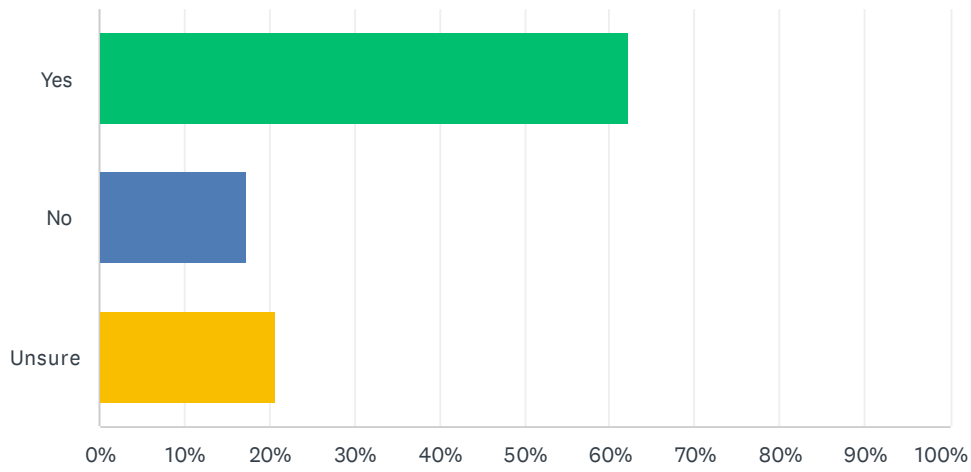
ANSWER CHOICES	RESPONSES
Yes, I expect business confidence to increase significantly.	27.24%
Yes, I expect business confidence to increase somewhat.	52.32%
No, I expect business confidence to remain relatively stable.	9.91%
No, I expect business confidence to decrease somewhat.	3.72%
No, I expect business confidence to decrease significantly.	1.24%
I'm unsure about the impact of the General Election on business confidence.	5.57%

## Q4 Following the outcome of the General Election, do you expect the New Zealand economy to improve, stay the same, or decline over the next 12 months?



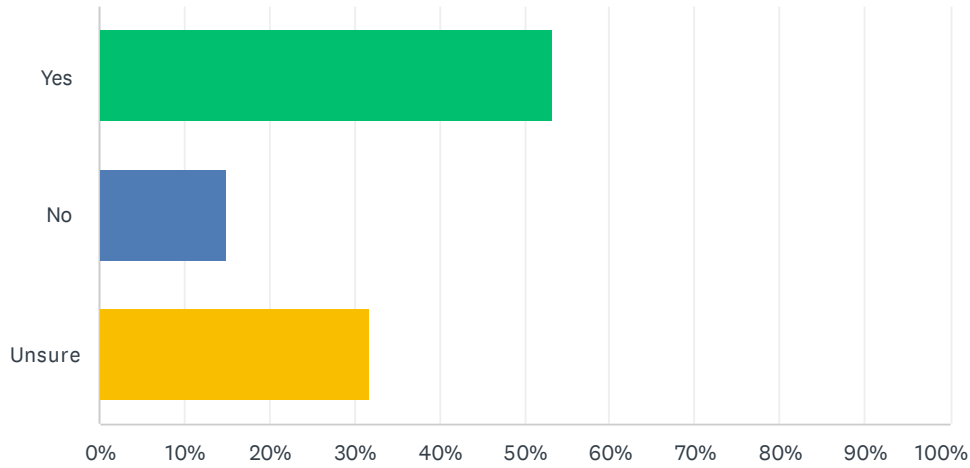
ANSWER CHOICES	RESPONSES
Improve	65.73%
Stay the same	27.10%
Decline	7.17%
No, I expect business confidence to decrease somewhat.	0.00%
No, I expect business confidence to decrease significantly.	0.00%
I'm unsure about the impact of the General Election on business confidence.	0.00%

## Q5 Should the incoming government lower spending to pre-Covid levels?



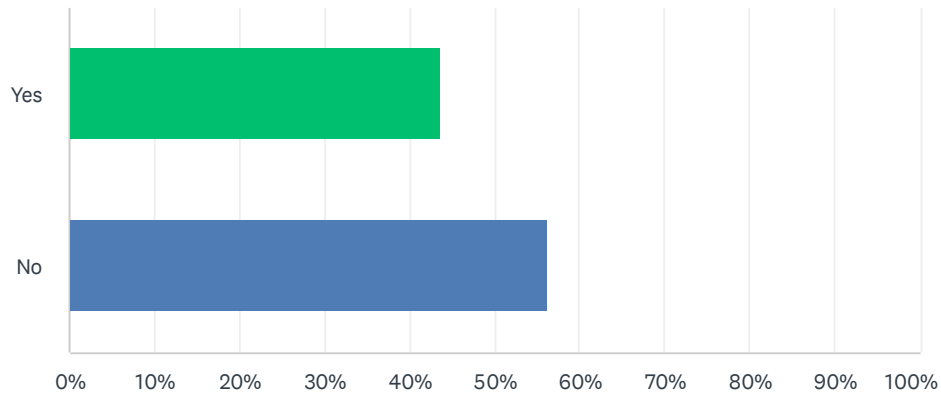
ANSWER CHOICES	RESPONSES
Yes	62.19%
No	17.19%
Unsure	20.63%

Q6 Should the incoming government remove the Reserve Bank's employment mandate from its existing dual mandate (price stability and maximum sustainable employment)?



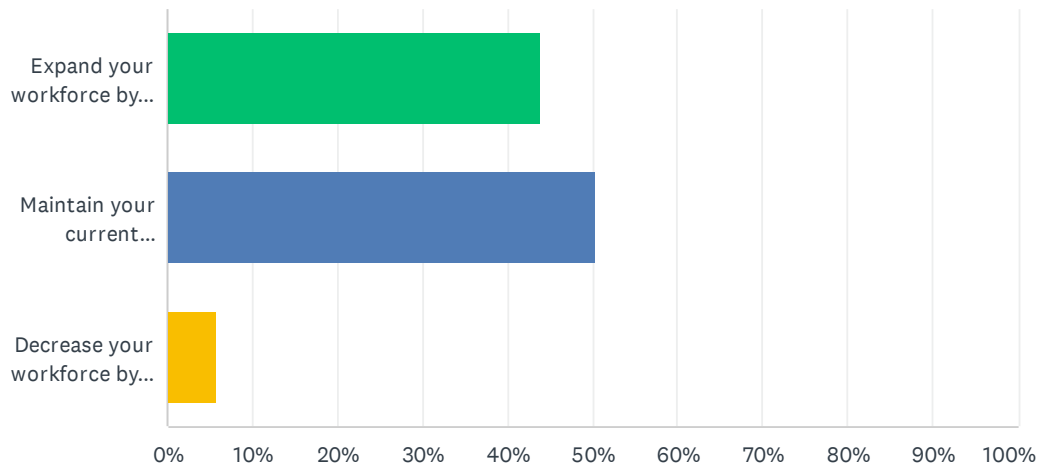
ANSWER CHOICES	RESPONSES
Yes	53.31%
No	14.83%
Unsure	31.86%

### Q7 Is your business currently experiencing a shortage of skilled workers?



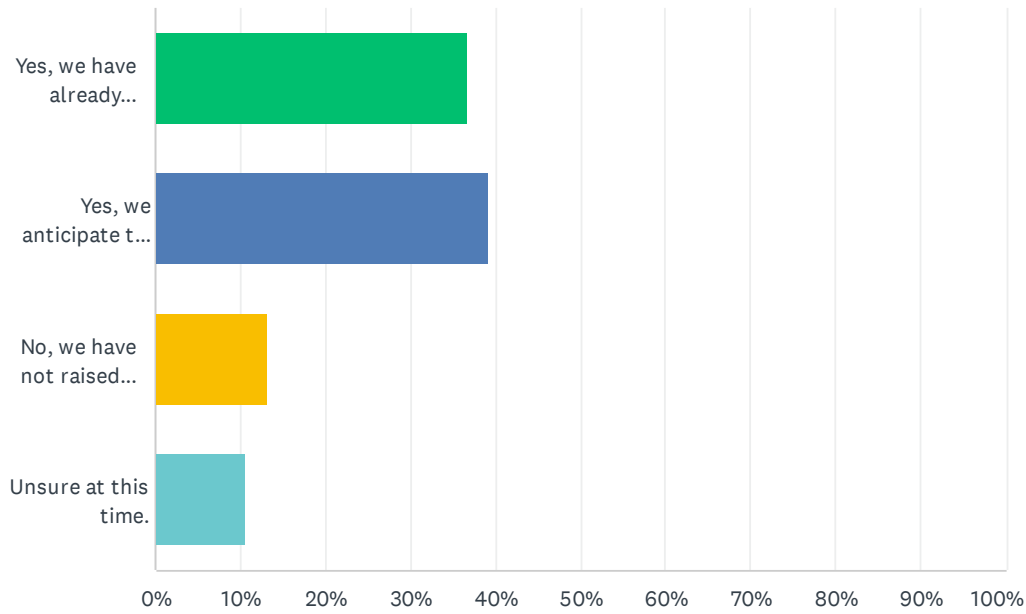
ANSWER CHOICES	RESPONSES
Yes	43.67%
No	56.33%

### Q8 Over the next 12 months, do you intend to:



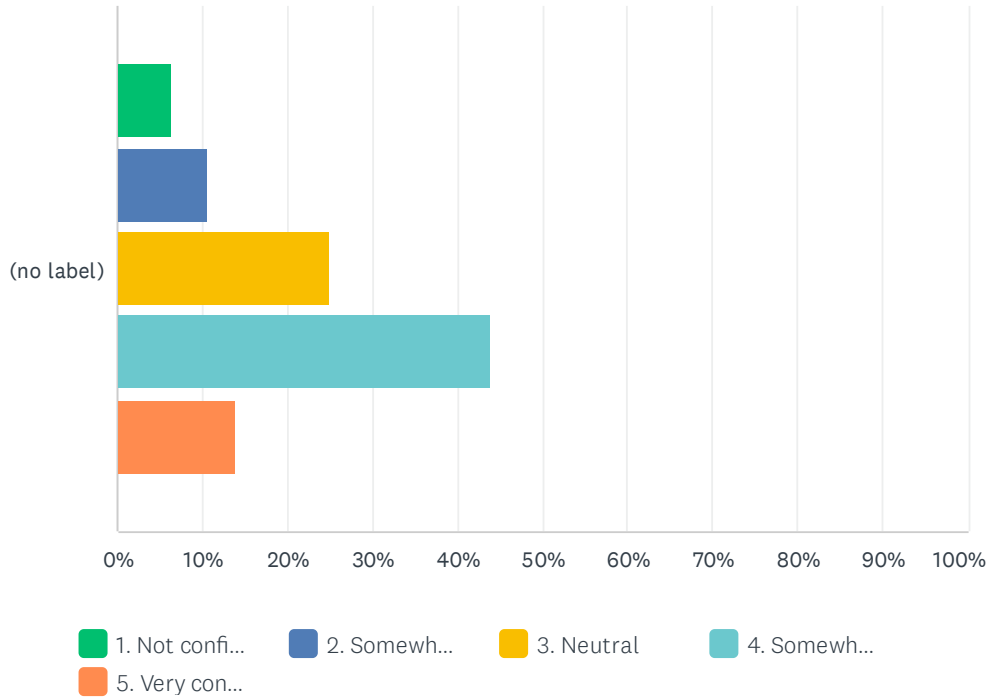
ANSWER CHOICES	RESPONSES
Expand your workforce by hiring more employees?	43.91%
Maintain your current workforce size?	50.32%
Decrease your workforce by reducing the number of employees?	5.77%

### Q9 Have you, or do you plan to, raise prices due to increased costs in fuel, labour, or supply chain expenses?



ANSWER CHOICES	RESPONSES
Yes, we have already increased prices.	36.69%
Yes, we anticipate the need to raise prices.	39.29%
No, we have not raised prices.	13.31%
Unsure at this time.	10.71%

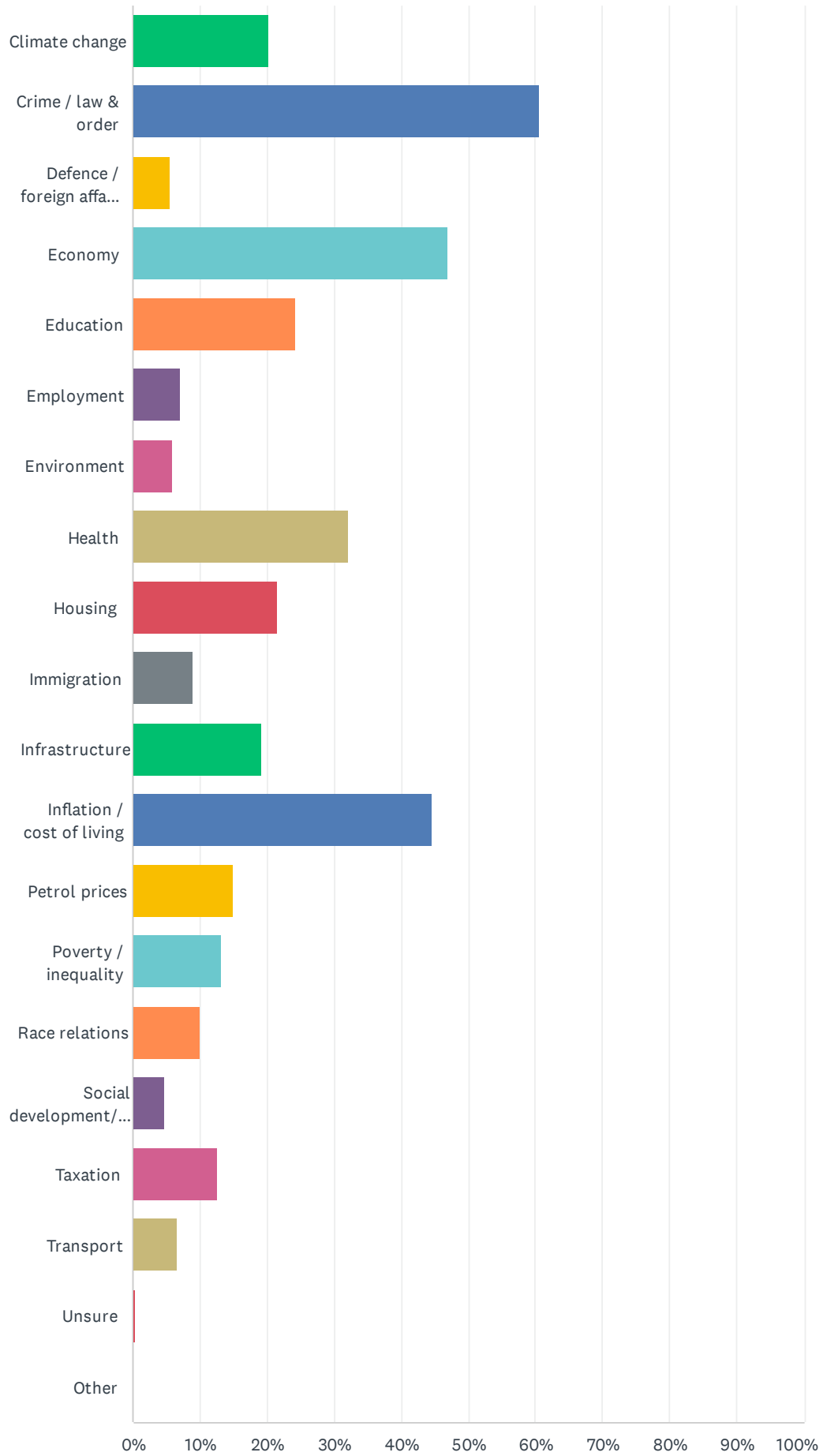
**Q10 On a scale of 1 to 5, how confident are you in your business's ability to grow over the next 12 months?**



	1. NOT CONFIDENT AT ALL	2. SOMEWHAT UNCONFIDENT	3. NEUTRAL	4. SOMEWHAT CONFIDENT	5. VERY CONFIDENT		
(no label)	6.49%	10.71%	25.00%	43.83%	13.96%		

Q11 What would you say are the three most important issues facing New Zealand today?

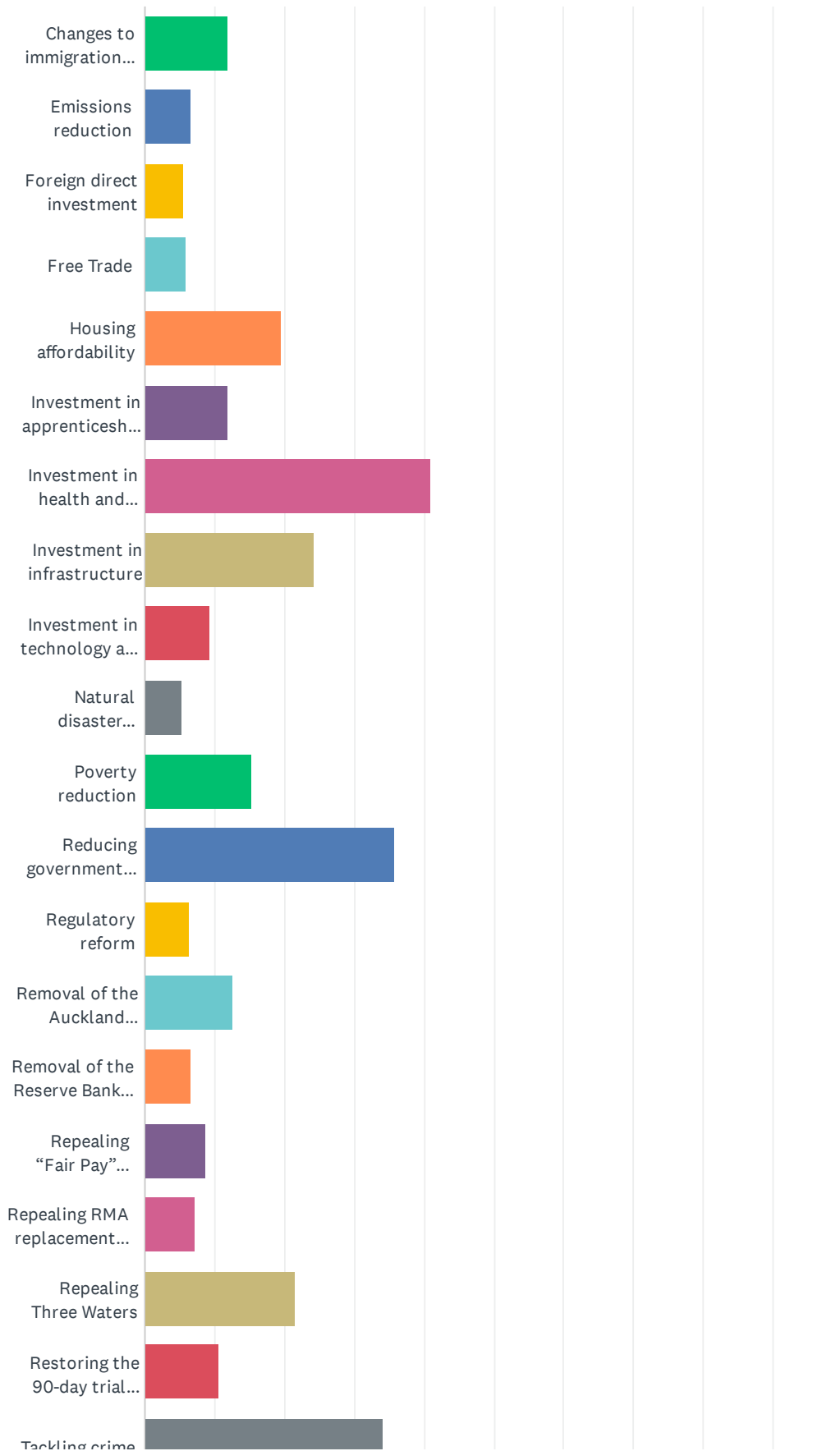
# Business Confidence Survey - October 2023



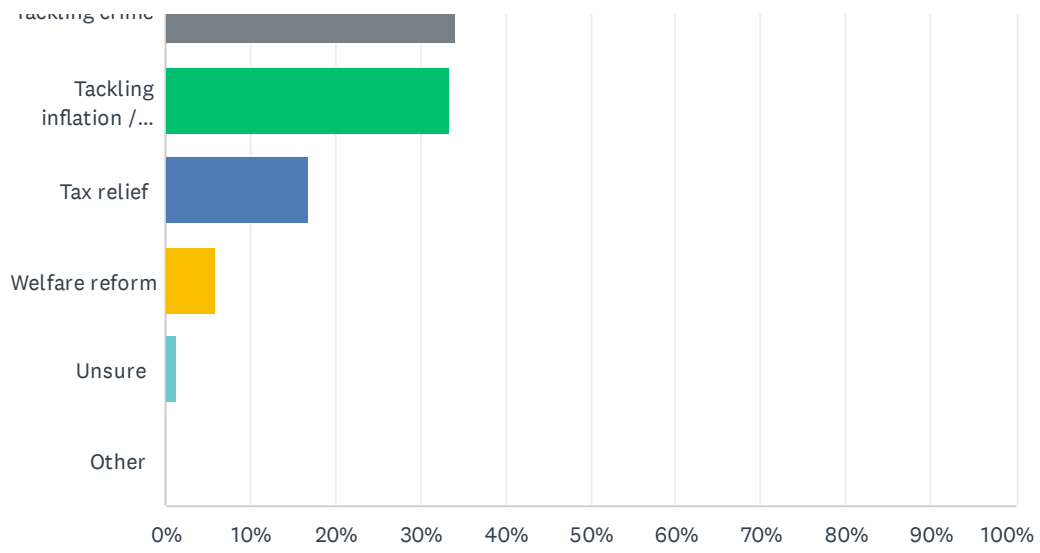
## Business Confidence Survey - October 2023

ANSWER CHOICES	RESPONSES
Climate change	20.27%
Crime / law & order	60.47%
Defence / foreign affairs / trade	5.65%
Economy	46.84%
Education	24.25%
Employment	6.98%
Environment	5.98%
Health	32.23%
Housing	21.59%
Immigration	8.97%
Infrastructure	19.27%
Inflation / cost of living	44.52%
Petrol prices	14.95%
Poverty / inequality	13.29%
Race relations	9.97%
Social development/welfare	4.65%
Taxation	12.62%
Transport	6.64%
Unsure	0.33%
Other	0.00%

## Q12 What do you believe should be the top three priorities for the incoming government?



# Business Confidence Survey - October 2023



## Business Confidence Survey - October 2023

ANSWER CHOICES	RESPONSES
Changes to immigration settings	11.96%
Emissions reduction	6.64%
Foreign direct investment	5.65%
Free Trade	5.98%
Housing affordability	19.60%
Investment in apprenticeships, skills and training	11.96%
Investment in health and education	40.86%
Investment in infrastructure	24.25%
Investment in technology and innovation	9.30%
Natural disaster recovery / resilience	5.32%
Poverty reduction	15.28%
Reducing government spending and debt	35.88%
Regulatory reform	6.31%
Removal of the Auckland Regional Fuel Tax	12.62%
Removal of the Reserve Bank's dual mandate	6.64%
Repealing "Fair Pay" legislation	8.64%
Repealing RMA replacement legislation	7.31%
Repealing Three Waters	21.59%
Restoring the 90-day trial periods for all businesses	10.63%
Tackling crime	34.22%
Tackling inflation / cost of living	33.55%
Tax relief	16.94%
Welfare reform	5.98%
Unsure	1.33%
Other	0.00%